



Financing the energy transition

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Powering Business Worldwide

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The dream: Net zero



Achieving net-zero is like transforming a camel into a flying duck

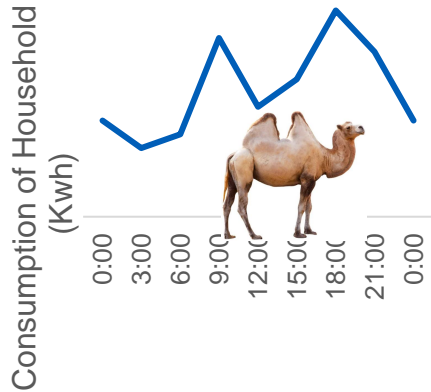
It sounds like a dream, but somehow it is achievable

And also, **affordable**

The dream: Net zero



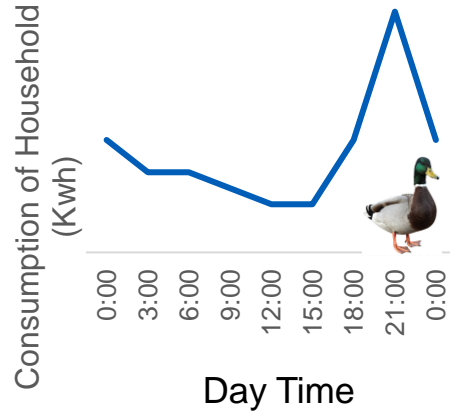
Grid demand at the beginning of deployment of solar



2000->2010



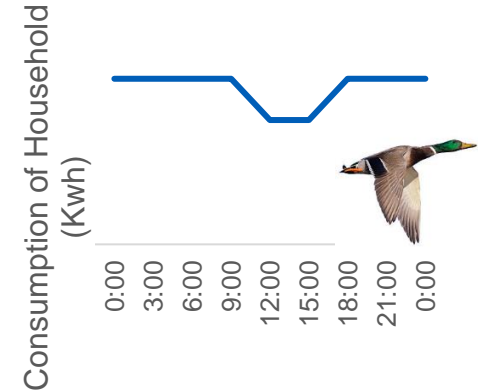
Grid Demand with deployment of solar



2010->2020



Grid Demand after deployment of solar and storage



2020-> Future

Eaton at a glance

Headquarters and key locations



- Chairman & CEO – Craig Arnold
- Ranked 3rd among our 18 peer companies in total shareholder return in 2020
- Two-thirds of our Board of Directors are women or U.S. minorities

2022 FINANCIALS (USD)

Total sales:
\$20.8 Billion

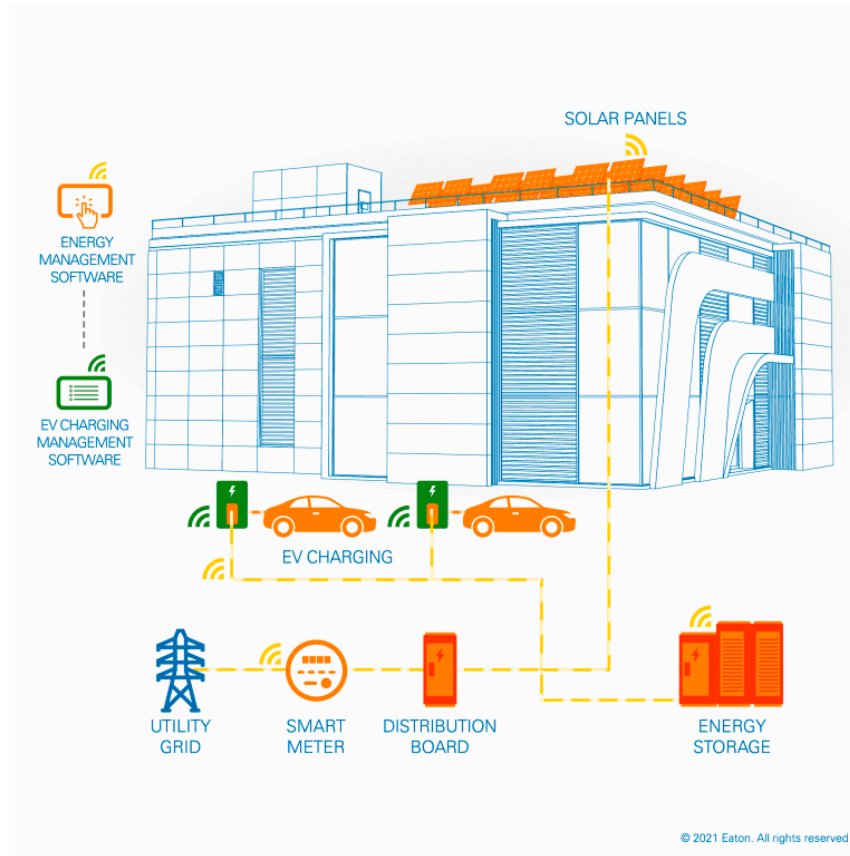
Net income:
\$2.1 Billion

Flexible energy systems will power the future.

EVERYTHING AS A GRID is our approach to reinventing the way power is distributed, stored and consumed. With advanced technologies and digital intelligence, we are unlocking a low-carbon energy future for all.

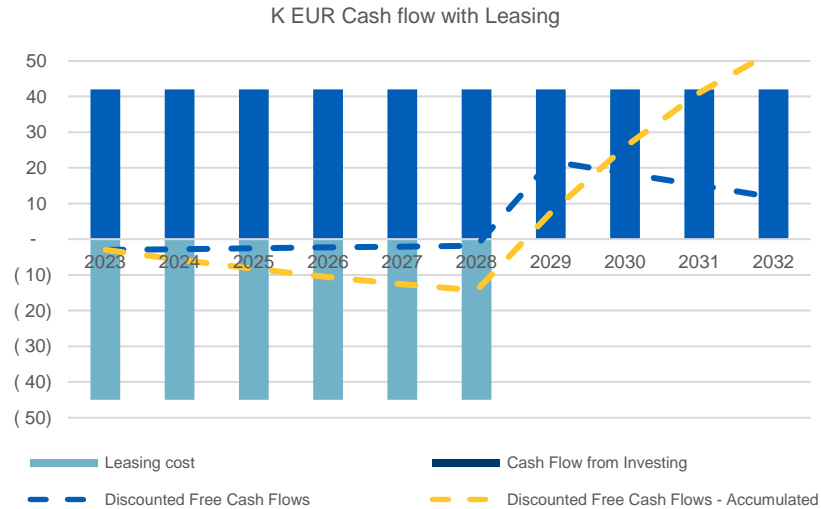


Building as a grid



Leasing help to overcome budget constraints

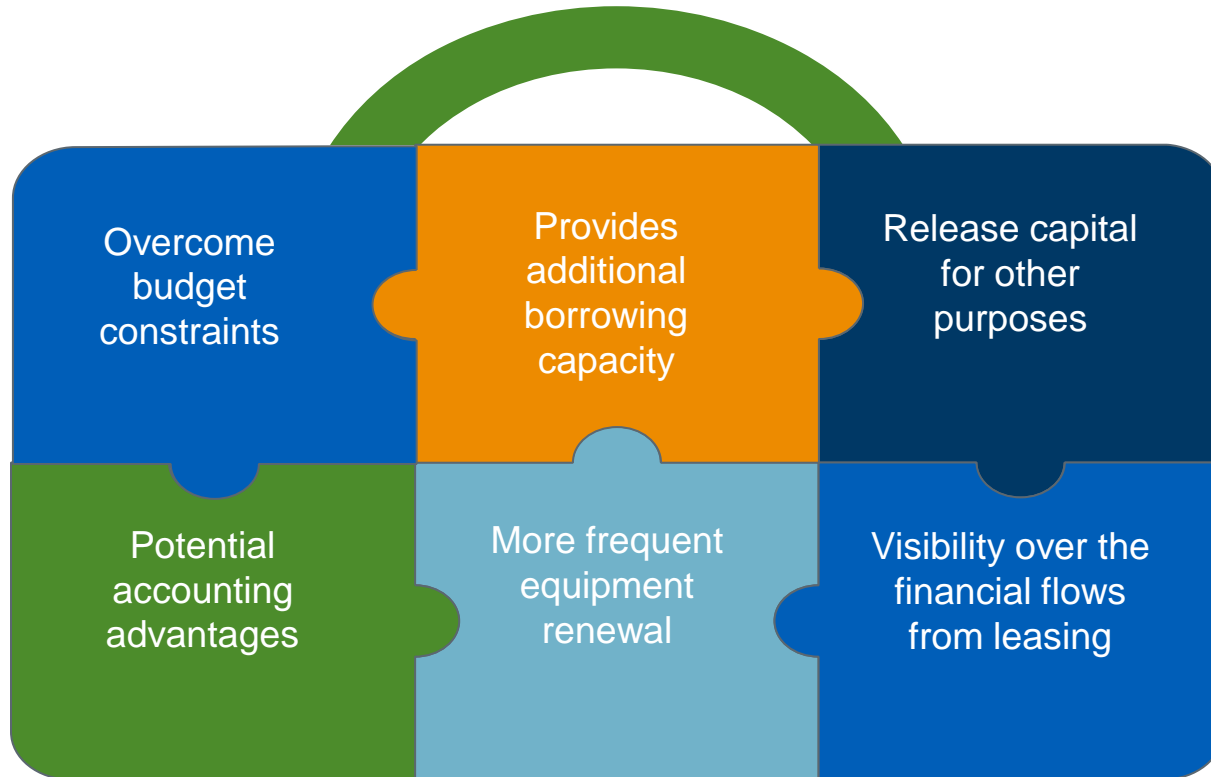
Illustration with the output and conclusion for an actual use case



Leasing is an affordable financial scheme to switch investment into expenses.

- The revenues from the full system offset the yearly costs of the leasing
- The system ensures a positive cashflow from the first month after 6 year

Supporting the shift from CAPEX to OPEX



Helping customers accelerate the energy transition while preserving cashflow



Financial

- Overcome budget constraints
- Releases capital for other purposes
- Rent-deductible expenses



Convenience

- Effectively a one-stop-shop
- Full lifecycle management service provided by Eaton
- Options to renew or upgrade equipment



Bespoke

- Customisable
- Agile
- Scalable



Peace of Mind

- Use the equipment or services you need, when you need them

Markets where we offer leasing today

Eaton has established a partnership with BNP Paribas Leasing Solutions



Learn more: [Eaton.com/leasing](https://www.eaton.com/leasing)

Leasing is available in:

- France
- Spain
- Switzerland
- Norway
- Germany
- the UK

With further European expansion in 2023...



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Happy to connect for a follow-up discussion!

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