

Regional energy optimization–

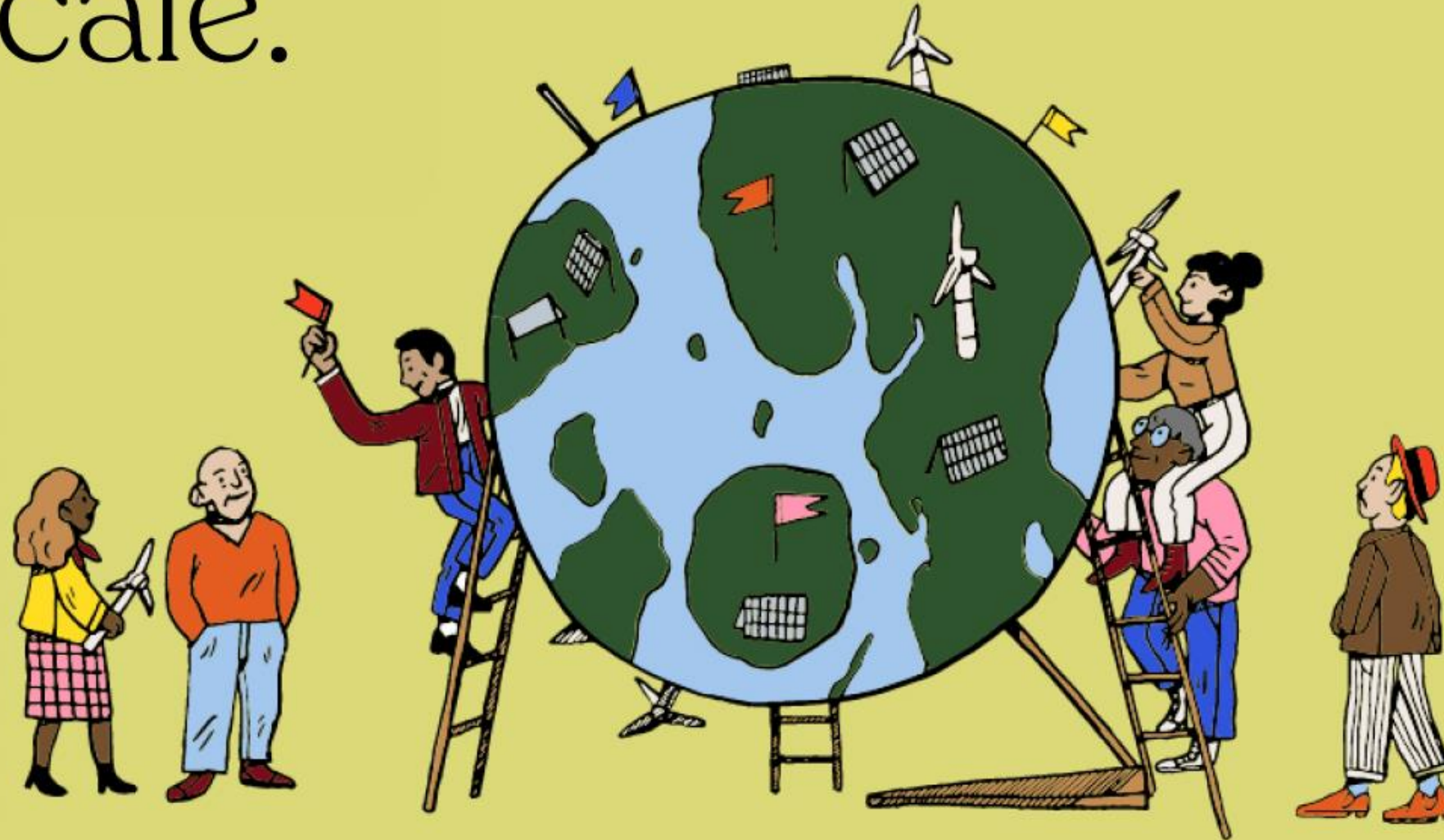
an interesting investment case?

Sandra Trittin

- Founder & CEO Futurize
- Advisory Board Junction Growth Investors
- Co-founder tiko Energy Solutions



Energy transition
needs scale.



We invest
to achieve exactly that.

“Been there” team...

In our previous roles, we have collectively reduced GHG emissions by more than 1 million tons per annum. We achieved this by building and growing green energy suppliers, project developers, PV installers, zero-emission aggregators, and energy storage developers.

We have a track record at the junction of creating value for shareholders and climate change mitigation.

Junction

Investment team



Bruno Vanderschueren
Co-founder & Managing Partner

Co-founder Lampiris
Serial energy investor



Dirk Dewals
Co-founder & Managing Partner

Executive Committee Gimv
>20 years in PE and M&A



Pieter-Jan Mermans
Co-founder & Managing Partner

Co-founder REstore
Centrica executive



Vincent Gregoir
Co-founder & Principal

Former Energy VC Inven Capital
Cleantech deal of the year 2019



William van Mael
Investment Manager

Senior manager in M&A advisory
Focused on SMEs and PE clients



Barbara Coussée
Investment Manager

Strategy consultant developing
sustainability strategies for SME



Regional optimization is the missing link



Local (BTM)

- Energy savings
- Self-consumption
- time of use tariffs
- Peak Shaving



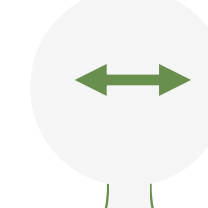
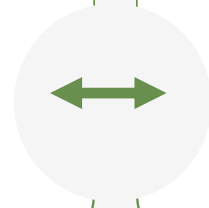
Regional

- Community solutions
- Microgrids
- Fleet management
- local flex marketplaces



National

- Intra-day/ Day-ahead
- Balance group optimisation
- Frequency regulation
- Load management



Set-up of a regional marketplace

What it should



Drive demand for flexibility

What it does



Supporting construction of cables



- Technology is not an issue
- Scaling almost impossible
- Regulation is crucial for interesting business case

Energy Communities

- Demand from consumer side
 - Technology exists
 - Higher complexity on distribution level
-



Regulation is picking up



Right pressure for the existing players to move



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