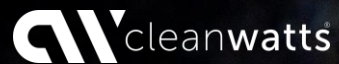




Igniting the energy transition where it matters most: locally

Smart Energy Summit – April 2023

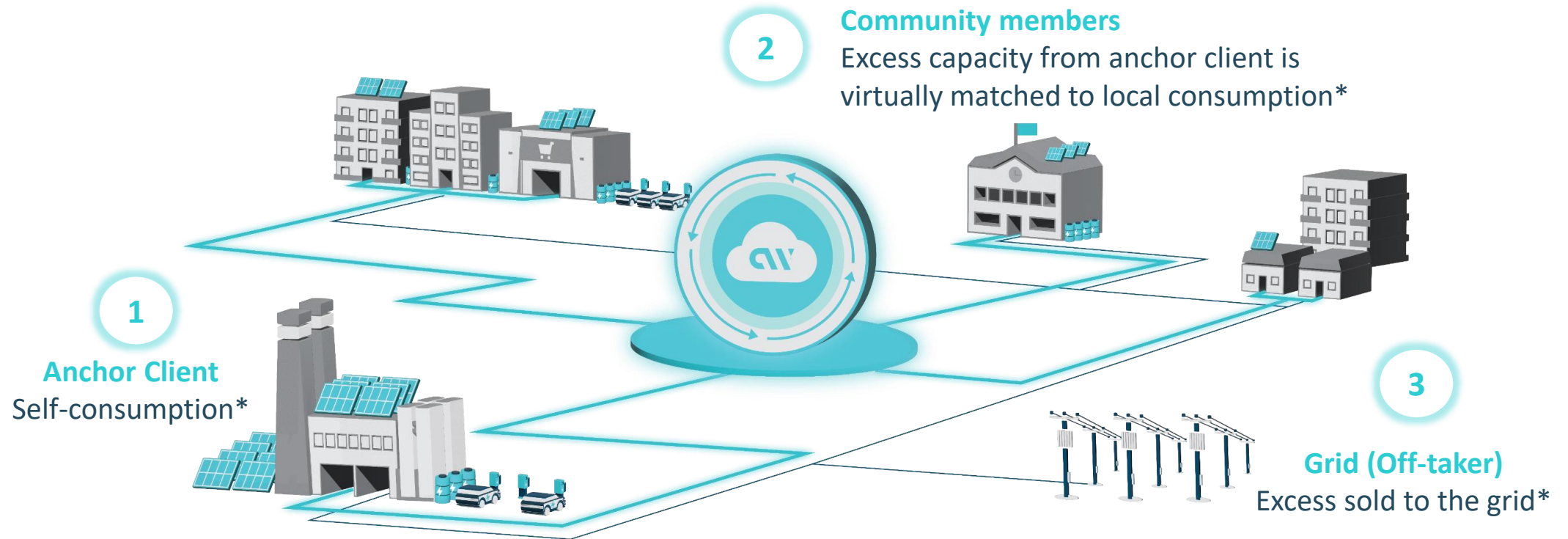


Michael Pinto
Chief Executive Officer
& Cofounder

We remove friction and complexity from local energy markets by originating and managing Renewable Energy Communities.



Renewable Energy Communities managed by our team of experts and powered by Cleanwatts™ OS deliver the global energy transition where it matters most: locally.



* Percentage of self-consumption, community uptake, and grid export are measured annually and price is fixed for the duration of each contract

Expanding the perimeter and increasing local member engagement...

Local ninjas and brand ambassadors

Digital marketing (cross-sell/upsell ancillary services)

Referrals and active research



Digital

Develop, deploy and manage services and solutions via **Cleanwatts™ OS**



Projects

Design and commissioning of REC infrastructure at **zero upfront cost**



Energy

Clean energy, efficiency and advanced energy management **as a service**

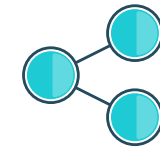
Demand side flexibility for local value creation



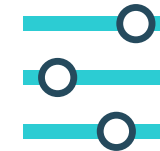
Aggregation of small- and medium energy loads
(peak shaving & load shifting)



Local grid stability



REC optimization & savings



Utility portfolio management



Case Study: Industrial energy community

REC Characteristics

3339

Number of installed PV panels

1536 kWp

Installed peak capacity

Energy Autonomy

31%

Equivalent to **2172 MWh per year**

10%

PV Self-consumption

90%

Energy shared with the community members

Carbon Abatement

392%

67 tons of CO₂ abated (1st operational year), considering the published value of 0,264 gCO₂/kWh for Portugal (2020)

Savings

Considering the indexed rate for 2022 (around 0,30€/kWh):

€ 1 437 211

Total energy cost without the REC

€ 453 394

Savings generated through the REC

-31,5%

Cost reduction

*Based on monthly data and considering that 95% of all locally sourced energy is shared with members

 Where we are



 How we're tracking

1Q23	f.YE23
Contracted RECs 130	New RECs 350
PV Power 53 MW	PV Power 210 MW
Potential Consumers 30.000	Potential Consumers 230.000

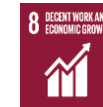
 Fast facts

Team members 130+	Active clients 2.000+
Energy managed 2+ TWh	Metering points 23.000+
Emissions reduced 10+ tCO₂	



We are a **climate tech leader** committed to simplifying, amplifying, and accelerating the global energy transition for local communities around the world.

Join us as we reframe society's relationship with energy.



Values that drive our culture:



Accountability



Empathy



Integrity



Initiative



Resilience




Responsiveness

cleanwatts[®]

Clean energy. Decentralized, digitalized and democratized.

Michael Pinto

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