

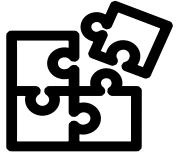
# Flexible Markets Monetisation

**Smart Energy Summit 2023**

**Juan Perez – Director of Strategy**

**Brussels, 19 April 2023**

# Markets to repower the energy transition!



Sailing through an unprecedented European energy supply crisis with far reaching implications in its economy and political systems.



*How can markets repower the energy transition?*

With a clear energy policy, often for terms longer than political elections.

Recognizing that market design is highly dynamic: constant innovation and minimalistic smart regulation required.



Always favor solutions that protect the significance of markets & price signals.

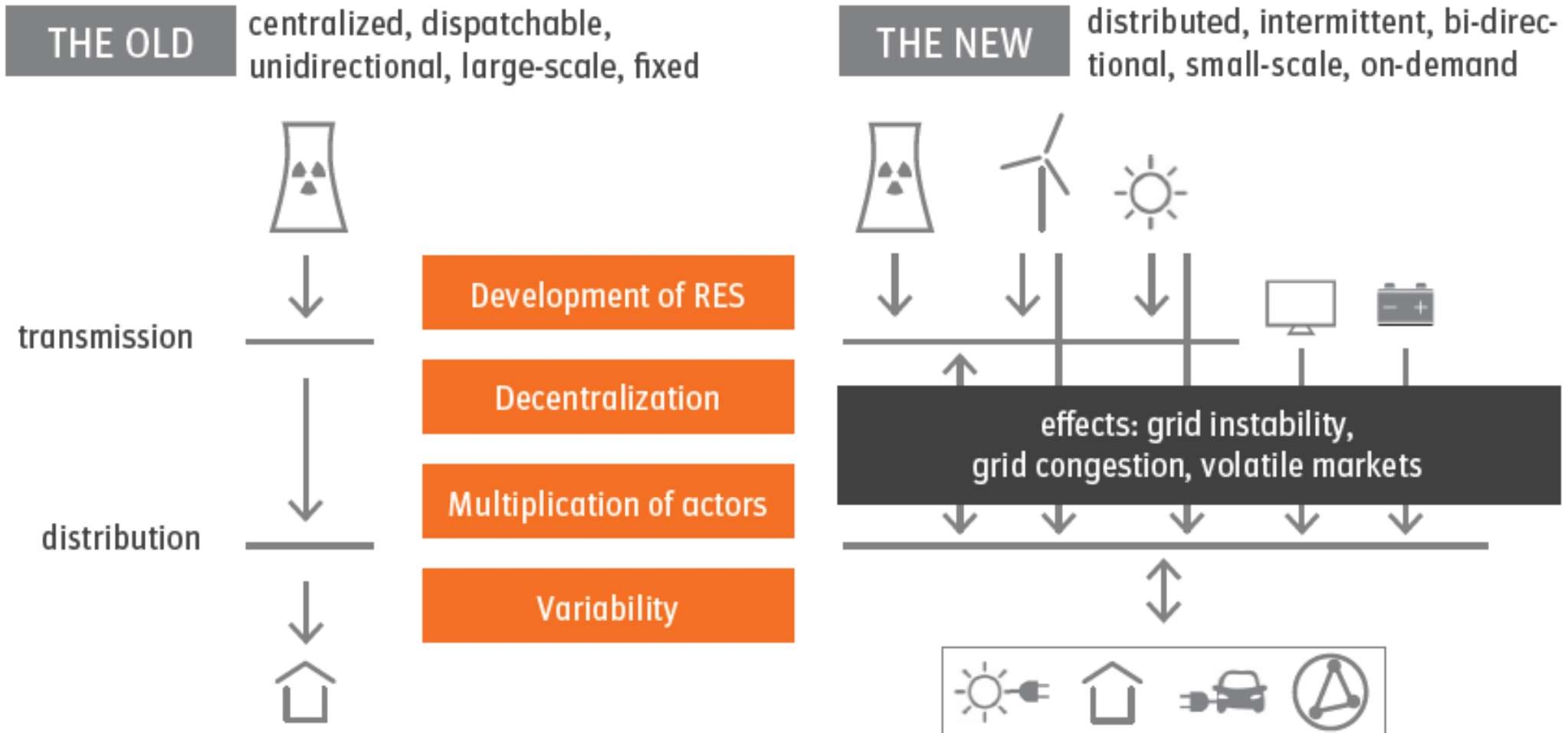
With state-of-the-art decentralized solutions that build on natural roles of stakeholders instead of centrally administered institutional solutions.

With neutral Power Exchanges as agile enablers of designs to value every attribute of electricity assets.

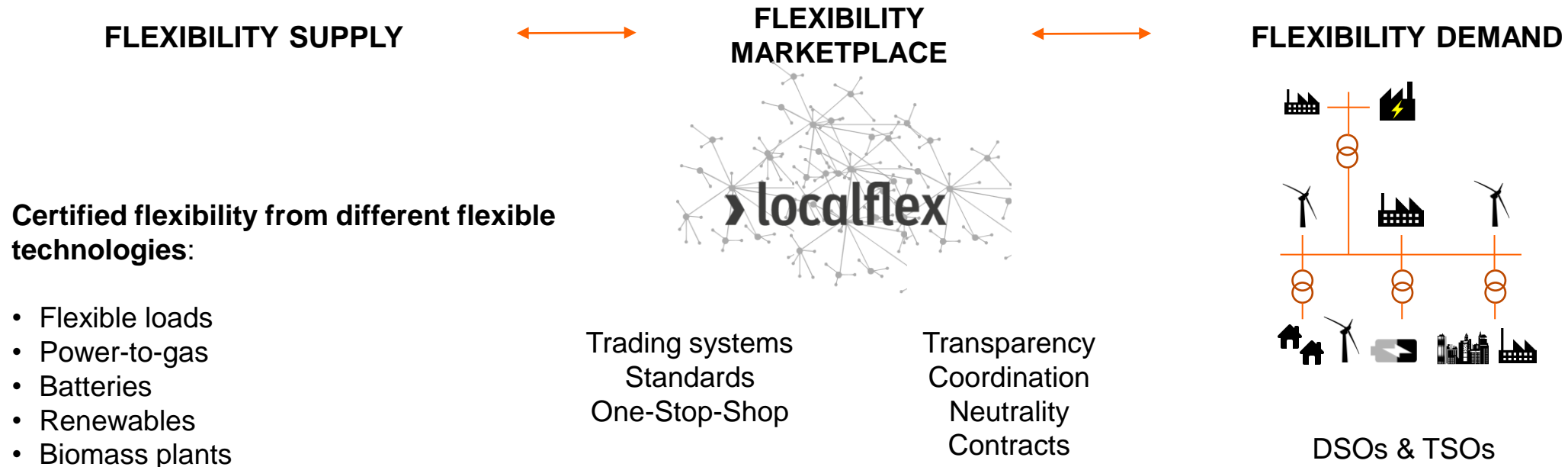



***With innovative solutions to monetise the value the flexibility to transform our power system.***

# Monetising flexibility: low hanging fruit in the short-term and an asset for the long-term



# Local flexibility markets to monetise flexibility

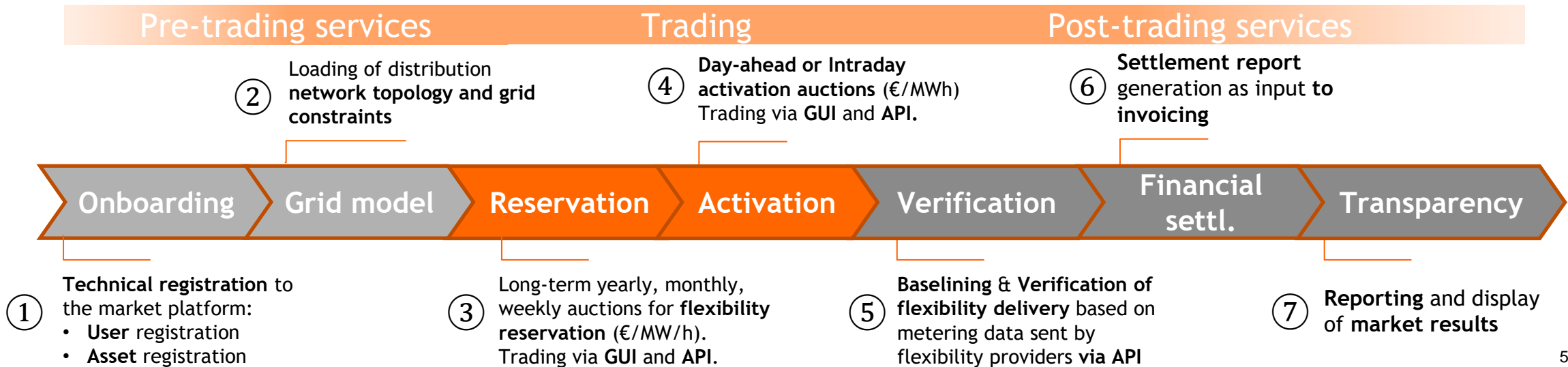
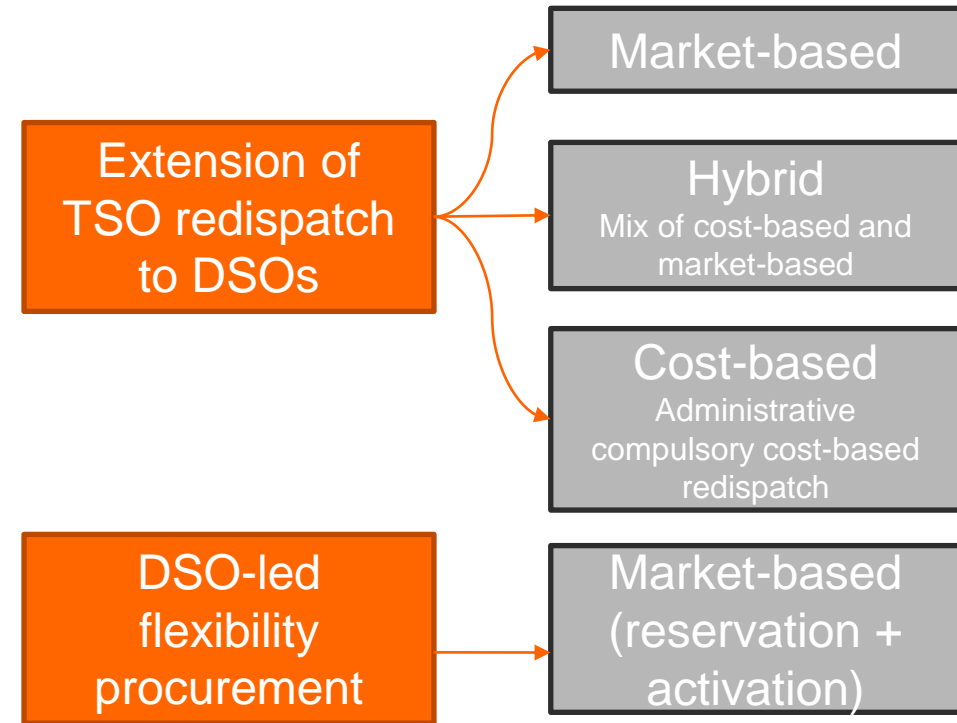
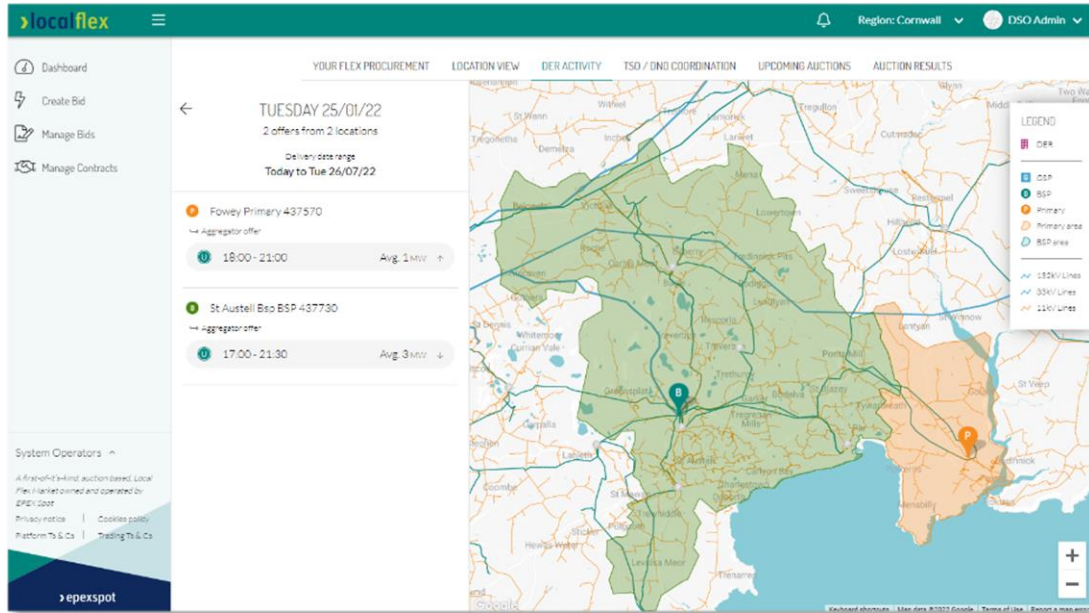


 **1. Efficiently centralize** localized physical flexibility **where and when needed for Congestion Management & Balancing**

 **2. Facilitate grid-oriented T&D coordination and optimization**

 **3. Foster the development of new decentralized flexibility sources**

# Solutions to every use case in Europe



# Monetise flexibility to transform power systems



## **INCENTIVISE FLEXIBILITY**

Incentivise system operators to engage in market-based flexibility procurement.



## **AVOID BARRIERS**

Avoid barriers for small-scale and demand-side flexibilities to participate in market processes.



## **ARBITRATE GRID INVESTMENTS**

Arbitrate grid investments with other "soft" solutions, notably making use of local flexibility markets, to foster cost efficiency of the energy transition.



## **RELY ON NEUTRAL PLATFORMS**

Rely on neutral platforms and operators for a transparent matching of orders and emergence of meaningful price signals.

# Thank you for your attention!

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